

General Services Administration (GSA)

Federal Supply Service (FSS)

Mission Oriented Business Integrated Services (MOBIS)

Federal Supply Schedule 874

Authorized Federal Supply Schedule Price List

Contract Number: GS-10F-0313N
Contract Period: 1 April 2008 through 31 March 2013
Business Size: Small

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About Whitestone Research

Whitestone Research is an authority on facility and asset life cycle cost forecasting, planning and policy. With principals in economics, computer science, and operations research, Whitestone takes a unique, multi-disciplinary approach to its products, projects and research. Incorporated in 1993, Whitestone develops analytical tools and provides applied research services in a variety of technical areas:

- Facilities Life Cycle Cost Modeling and Forecasting
- Facility Condition Assessment Methods and Metrics
- Facility Policy Development and Implementation
- Index Development and Benchmarking
- Productivity and Efficiency Measurement

Whitestone cost models are published annually in the *Whitestone Building Maintenance and Repair Cost Reference (twelfth edition)* and the *Whitestone Building Operations Cost Reference (first edition)*. These books are used by thousands of capital asset managers and are commonly cited sources for benchmark M&R and other operating costs.

MARS, Whitestone's Facility Cost Forecasting System, is used by numerous Federal agencies and private organizations to forecast and plan for facility operations and maintenance (O&M) costs.

Whitestone MOBIS Services

The following are examples of services and products that can be provided under their respective Special Item Numbers (SINs). There is no contract ceiling or maximum order limitation. Awards are made on a "Best Value" basis.

Consultation Services (SIN 874-1 and 874-1RC)

1. Strategic, Business and Action Planning
2. Facility Condition Assessment
3. Federal Facility Policy Analysis and Planning
4. Facility Operations & Maintenance (O&M) Cost Modeling
5. Facility Cost Forecasting
6. Facility Performance Measures, Indexes and Indicators
7. Process and Productivity Improvement
8. Organizational Assessments
9. Program Audits and Evaluations

Survey Services (SIN 874-3 and 874-3RC)

1. Survey Design
2. Sampling Methods
3. Survey Development
4. Pretest/Pilot Surveying
5. Survey Administration
6. Analysis of Survey Data
7. Survey Findings and Recommendations

Support Products (SIN 874-5 and 874-5RC)

1. Training Manuals and Workbooks
2. Training Presentations
3. Assessment and Survey Instruments

Privatization Support Services (SIN 874-6 and 874-6RC)

1. Strategic, tactical and operational level planning support
2. Initial study planning
3. Development of Performance Work Statements (PWS)
4. Development of in-house Government cost estimates
5. Development of Quality Assurance Surveillance Plans (QASP)
6. Administrative appeal process support
7. Comparison of in-house bids to proposed Interservice Support Agreement (ISSA) prices

Price List

Pricing for the following Special Item Numbers (SIN's):

- 874-1 and 874-1RC Consultation Services
- 874-3 and 874-3RC Survey Services
- 874-6 and 874-6RC Privatization Services

| Labor Category | Hourly Rate | Daily Rate |
|--------------------------|-------------|------------|
| Principal | \$229.42 | \$1,835.36 |
| Senior Scientist | \$191.52 | \$1,532.16 |
| Project Manager | \$172.56 | \$1,380.48 |
| Analyst | \$104.73 | \$837.84 |
| Junior Analyst | \$62.84 | \$502.72 |
| Administrative Assistant | \$42.89 | \$343.12 |

Pricing for the following Special Item Numbers (SIN's):

- 874-5 and 874-5RC Support Products

| Product | Unit | Cost |
|--|------|-------------|
| MARS 5.0 Single User | EA | \$4,976.52 |
| MARS 5.0 Single User, Update & Support | EA | \$1,722.68 |
| MARS 5.0 Network (5-User) | EA | \$14,930.58 |
| MARS 5.0 Network, Update & Support (5-User) Annual Maintenance | EA | \$5,168.04 |
| Annual M&R Cost Reference (for order quantities of >9 books) | EA | \$109 |

Prices shown reflect 0.75% Industrial Funding Fee (IFF)

If the agency Contracting Officer purchases from the SINs listed in the price list on a firm fixed price Task/Delivery Order basis, total price will be established at the time of the order and will be based on the prices offered.

If the agency Contracting Officer chooses to purchase from the SINs listed in the price list on a labor hour basis, the Task/Delivery Order will specify a not to exceed price, the labor categories proposed (with the hourly rates for each), including other direct costs.

Rates are for informational purposes and may be subject to change.

Terms and Conditions

1. Awarded Special Item Numbers

874-1 and 874-1RC Consultation Services
874-3 and 874-3RC Survey Services
874-5 and 874-5RC Support Products
874-6 and 874-6RC Privatization Support Services

2. Maximum Order: \$1,000,000. Requirements exceeding the maximum order may be handled pursuant to clause I-FSS-125 (August 1995).

In accordance with FAR 8.404, there may be circumstances where an ordering activity finds it advantageous to request a price reduction such as where a quantity of an individual order clearly indicates the potential for obtaining a reduced price. To assist customer agencies in determining when they should seek a price decrease, a level called a Maximum Order has been established under the contract. When an agency order exceeds this maximum amount, it is recommended that the ordering activity contact the contractor for a reduced price.

The contractor may:

1. Offer a new lower price for this requirement (the Price Reduction clause is not applicable to orders placed over the Maximum Order in FAR 52.216-19);
2. Offer the lowest price available under the contract; or,
3. Decline the order; orders must be returned in accordance with FAR 52.216-19.

3. Minimum Order: \$300.

4. Geographic Coverage: Worldwide.

5. Whitestone offices in Washington, DC and Santa Barbara, CA.

6. Discount from List Prices: All prices listed are net prices.

7. Quantity Discounts: The discount is based upon annual sales and the orders funded at the time of the award.

8. Prompt Payment Terms: None. Payment terms are net 30 days.

9. Government credit card acceptance:

- (a) Government credit cards will be accepted for orders at or below the micro-purchase threshold.
- (b) Government credit cards will be accepted for orders above the micro-purchase threshold.

10. Foreign Items: None

Terms and Conditions (continued)

11. Delivery

- (a) Time of Delivery to be specified in negotiated delivery/task orders.
- (b) Expedited delivery to be specified in negotiated delivery/task orders.
- (c) Overnight and 2-day Delivery to be specified in negotiated delivery/task orders.
- (d) Urgent Requirements to be specified in negotiated delivery/task orders.

12. F.O.B. Point(s): Destination.

13. Ordering Address:

Attn: GSA Orders
Whitestone Research Corporation
509 East Montecito Street STE 201
Santa Barbara, California 93103-3294

Phone: 805-884-9174 x105
Fax: 805-884-9200
Email: order@whitstoneresearch.com

14. Payment Addresses:

Attn: Accounts Receivable
Whitestone Research Corporation
509 East Montecito Street STE 201
Santa Barbara, California 93103-3294

Phone: 805-884-9174 x127
Fax: 805-884-9200
Email: accounting@whitstoneresearch.com

15. Warranty Provision: Standard Commercial Warranty.

16. Export Packaging Charges: Not Applicable.

17. Terms and Conditions of Government Commercial Credit Card Acceptance: Government Commercial Credit Cards will be accepted in accordance with government program guidelines.

18. Terms and Conditions of Rental, Maintenance, and Repair: Not Applicable.

19. Terms and Conditions of Installation: Not Applicable.

Terms and Conditions (continued)

20. Terms and Conditions of Repair Parts Indicating Date of Parts Price List and Any Discounts from List Prices: Not Applicable.
 - (a) Terms and Conditions for Any Other Services: Not Applicable.
21. List of Service and Distribution Points: Not Applicable.
22. List of Participating Dealers: Not Applicable.
23. Preventive Maintenance: Not Applicable.
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 - (a) Special Attributes: Not Applicable.
 - (b) Section 508: If applicable, Section 508 compliance information on Electronic and Information Technology (EIT) supplies and services will be addressed on a task order basis. The EIT standards can be found at <http://www.Section508.gov>.
25. Data Universal Numbering System (DUNS) Number: 94-582-8465
26. Central Contractor Registration (CCR) Database: Whitestone Research is registered in the Central Contractor Registration (CCR) Database.
27. Uncompensated Overtime: Whitestone labor rates reflect uncompensated overtime for exempt employees. All hours delivered will be at the rates in the price list.